

Francisco Cordero RPP, MCIP, PLE **Senior Planner & Analyst**



PROFESSIONAL EXPERIENCE

NBLC

Senior Planner & Analyst (2023-Present)

Planner & Real Estate Analyst
(2022-2023)

IBI Group

Urban Planner (2021-2022)

City of Mississauga

Planning Associate (2019-2021)

NBLC

Planner & Real Estate Analyst
(2017-2019)

ACADEMIC

Toronto Metropolitan University

Bachelor of Urban and Regional
Planning (2018)

University of Toronto

Honours Bachelor of Arts in Human
Geography and Sociology (2015)

PROFESSIONAL AFFILIATIONS

Member, Canadian Institute of
Planners

Member, Ontario Professional
Planners Institute

Member, Association of Ontario Land
Economists

Francisco is a Senior Planner and Analyst at N. Barry Lyon Consultants Limited with experience in land use planning, residential market analysis, and development feasibility. He holds a Bachelor of Urban and Regional Planning from Toronto Metropolitan University and an Honours Bachelor of Arts in Human Geography and Sociology from the University of Toronto. Francisco is also a Registered Professional Planner and Professional Land Economist and a full member of the Canadian Institute of Planners.

Francisco has experience working on a wide range of projects for both public and private sector clients. These projects include land use and policy analyses, market feasibility analyses, highest and best use studies, and land valuation analyses. Francisco also has experience developing disposition strategies, asset management programs, and business plans for institutions and public bodies considering the development or redevelopment of land assets.

Francisco is also involved in a variety of land use planning matters and development projects throughout the Greater Toronto Area. He is actively involved in the management of various development applications and regularly prepares planning rationale reports and associated studies for Official Plan and Zoning By-law Amendments, as well as supporting materials for Minor Variance and Site Plan Approval applications. He is also responsible for preparing evidence and materials for senior staff appearing before the Ontario Land Tribunal (OLT) and the Toronto Local Appeal Body (TLAB).

The following is a sample of work undertaken by Francisco:

REAL ESTATE ADVISORY

- Development Model Guidance for the Markham Innovation Exchange – City of Marham
- Options Assessment and Redevelopment Strategy – The Verger Group
- Real Estate Review and Decision-Making Strategy – Anglican Diocese of Toronto
- Business Case for a Municipal Development Corporation – City of Brampton
- Business Plan Update – Oakville Municipal Development Corporation

DEVELOPMENT FEASIBILITY AND MARKET ANALYSIS

- Land Value Analysis (Toronto) – George Brown College
- Land Value Analysis (Ottawa) – Canada Lands Company
- Residential Market Analysis (Mississauga) – Region of Peel
- Highest and Best Use Analysis (Toronto) – DMS Property Management
- Condominium Apartment Market Analysis (Toronto) – Great Eagle Hotels Limited

- Condominium Apartment Market Analysis (Windsor) – Acheron Holdings Inc.
- Condominium Apartment Market Analysis (Whitby) – Greybrook Realty Partners Inc.
- Condominium Apartment Market Analysis (Toronto) – Graywood Developments
- Purpose-Built Rental Apartment and Student Housing Analysis (Toronto) – DMS Property Management
- Purpose-Built Rental Apartment Market Analysis (Kingston) - CaraCo Group of Companies
- Purpose-Built Rental Apartment Market Analysis (Mississauga) – QuadReal Property Group
- Purpose-Built Rental Apartment Market Analysis (Cambridge) – New Commons Development
- Purpose-Built Rental Apartment Market Analysis (Oshawa) – Bond and Mary Development Inc.
- High-Density Residential Feasibility Analysis (Toronto) – TAS Design Build
- Development Valuation Analysis (Toronto) – Bell Canada
- Student Housing Demand Analysis – University of Saskatchewan

LAND USE PLANNING APPROVALS

- Zoning By-law Amendment and Site Plan Approval Application, 7-11 Rochefort Drive, Toronto – Damis Properties Limited
- Minor Variance and Site Plan Approval Applications, 66 Charles Street East, Toronto – Aspen Ridge Homes
- Minor Variance Application, 628-638 Church Street and 68-70 Charles Street East, Toronto – Aspen Ridge Homes